

## WHAT IS AN ADVANCED COLLEGE OF BUSINESS (COB) ELECTIVE?

Any junior (3000) or senior (4000) level course of your choosing that is not already a required course on your degree plan. Advanced Business Electives should be from a field other than your major (i.e. Accounting majors cannot use ACCT courses as Advanced Business Electives). You may choose from any of the courses listed below to satisfy your Advanced Business Electives. Keep in mind that Advanced Business Electives should complement your degree and career path. All business students are required to earn a C or better in their major/concentration coursework; earning a D or F in any major/concentration course puts you at risk of being dismissed from your major.

## WHAT IS A PREREQUISITE?

A prerequisite is a course requirement that must be satisfied before you can enroll in a given course. This may include completing a specific course, earning a specific required grade, getting instructor consent, an entrance exam, etc. Prerequisites for each course are listed after the name of the course below. Completion of prerequisites at another institution requires submission of official transcripts to the UTA Admissions Department.

### ACCOUNTING (ACCT) ACCT courses require a C or better in all prerequisite courses in order to enroll. ACCT majors must earn a C or better in all ACCT courses.

Course Number	Prerequisites	Course Number	Prerequisites
<b>ACCT 3303</b>	Intro. to Accounting Information Systems	<b>ACCT 3133</b>	Professionalism in Accounting
<b>ACCT 3309</b>	Accounting for Managers	<b>ACCT 3315</b>	Principles of Federal Income Tax
<b>ACCT 3311<sup>1</sup></b>	Financial Accounting I	<b>ACCT 4302</b>	Cost Analysis & Decision Making
<b>ACCT 3312</b>	Financial Accounting II	<b>ACCT 4304</b>	Management Planning & Control
<b>ACCT 3316</b>	Data Analytics for Accounting	<b>ACCT 4318</b>	Auditing
<b>ACCT 4319</b>	Financial Accounting III	<b>ACCT 4325</b>	Governmental Accounting
<b>ACCT 4380</b>	Ethics in Accounting	<b>ACCT 4332</b>	Internal Auditing I
		<b>ACCT 4333</b>	Internal Auditing II
		<b>ACCT 4340</b>	Study of Fed Income Tax for Non-Individuals

<sup>1</sup>Must pass an Entrance Exam prior to enrollment in ACCT 3311. [Entrance Exam FAQ's](#)

### BUSINESS ANALYTICS (BANA) BANA majors must earn a C or better in all BANA courses.

<b>BANA 3308</b>	Introduction to Business Analytics	<b>BANA 4311</b>	Ethical & Social Issues in Data Science
<b>BANA 3309</b>	Data Visualization & Business Intelligence	<b>BANA 4326</b>	Capstone in Business Analytics
<b>BANA 4308</b>	Advanced Data Science	<b>BANA 4331</b>	Seminar in Business Analytics (Topics course)

### BUSINESS COMMUNICATIONS (BCOM), BUSINESS LAW (BLAW), BUSINESS STATISTICS (BSTAT), INSURANCE (INSU)

<b>BCOM 3360</b>	Effective Business Communication	<b>BLAW 4310</b>	Basic International Law for Business
<b>BCOM 4380</b>	Advanced Communications for Business	<b>BLAW 4332</b>	Business Law for Accountants
<b>BLAW 3310</b>	Legal & Ethical Environment of Business	<b>BSTAT 3321</b>	Intermediate Statistics for Business Analytics
<b>BLAW 3311</b>	Law I	<b>BSTAT 3322</b>	Advanced Statistics for Business Analytics
<b>BLAW 3312</b>	Law II	<b>INSU 4329</b>	Property & Casualty Risk Management
<b>BLAW 3314</b>	Real Estate Law	<b>INSU 4330</b>	Life & Health Risk Management

### ECONOMICS (ECON) ECON majors must earn a C or better in all ECON courses.

<b>ECON 3303</b>	Money & Banking	<b>ECON 3301</b>	Economics of Health
<b>ECON 3388</b>	European Economic History: 1750-Present	<b>ECON 3302</b>	Economics of Crime
<b>ECON 4322</b>	International Finance	<b>ECON 3304</b>	Public Sector Economics
<b>ECON 3310</b>	Microeconomics	<b>ECON 3305</b>	Laws & Economics
<b>ECON 3312</b>	Macroeconomics	<b>ECON 3306</b>	Sports Economics & Business
<b>ECON 3317</b>	Economic Data Literacy & Visualization	<b>ECON 3313</b>	Industrial Organization & Public Policy
<b>ECON 3318</b>	Economic Data Analysis	<b>ECON 3322</b>	Bitcoin & Economics of Cryptocurrencies
<b>ECON 4300</b>	Adv. Communication for Bus. Professionals	<b>ECON 3328</b>	Principles of Transportation
<b>ECON 4311</b>	Managerial Economics	<b>ECON 3335</b>	Economics of Public Policies
<b>ECON 4316</b>	Digitization, Economics, & Strategy	<b>ECON 4302</b>	Environmental Economics
<b>ECON 4318</b>	Economic Regression Analysis Capstone	<b>ECON 4305</b>	Economics of Discrimination
<b>ECON 4323</b>	Mathematical Economics	<b>ECON 4306</b>	Comparative Economic Systems
<b>ECON 4324</b>	Monetary & Fiscal Policy	<b>ECON 4319</b>	Economic Growth & Development
<b>ECON 4325</b>	Economic Forecasting	<b>ECON 4320</b>	Games & Decision Making
<b>ECON 4330</b>	Human Resource Economics	<b>ECON 4321</b>	International Trade

<b>FINANCE (FINA)</b>		<b>FINA majors must earn a C or better in all FINA courses.</b>			
<b>Course Number</b>		<b>Prerequisites</b>	<b>Course Number</b>	<b>Prerequisites</b>	
<b>FINA 3311</b>	Personal Finance	30 hours	<b>FINA 4318</b>	Portfolio Management & Security Analysis FINA 3313	
<b>FINA 3313</b>	Business Finance	30 hrs, MATH 1315, ACCT 2302, ECON 2306	<b>FINA 4319</b>	Financial Derivatives FINA 3313	
<b>FINA 3315</b>	Investments	60 hrs, FINA 3313 (or concurrent enrollment)	<b>FINA 4320</b>	Capital Budgeting FINA 3313	
<b>FINA 3317</b>	Financial Institutions & Markets	60 hours, ACCT 2302, ECON 2306	<b>FINA 4324</b>	International Corporate Finance FINA 3313	
<b>FINA 4311</b>	Money & Capital Markets	C or higher in FINA 3315	<b>FINA 4326</b>	Wealth & Exchange 30 hours, <b>Non-FINA majors only</b>	
<b>FINA 4315</b>	Advanced Business Financial Analysis	FINA 3313, FINA 3315	<b>FINA 4328</b>	Student Managed Investment Fund FINA 3315 and instructor consent	
<b>FINA 4317</b>	Lending & Credit Analysis	FINA 3313, FINA 3317 (or concurrent enrollment)	<b>FINA 4351</b>	Financial Modeling FINA 3313	
<b>INFORMATION SYSTEMS (INSY)</b>		<b>INSY majors must earn a C or better in all INSY courses.</b>			
<b>INSY 3300</b>	Introduction to Programming	INSY 2303	<b>INSY 4307</b>	Cloud Computing INSY 3300	
<b>INSY 3303</b>	Networks & Distributed Computing	INSY 2303	<b>INSY 4312</b>	Introduction to Cybersecurity INSY 3303	
<b>INSY 3304</b>	Database Management Systems	INSY 3300	<b>INSY 4313</b>	Blockchain Technology N/A	
<b>INSY 3305</b>	Info. Systems Analysis & Design	INSY 3304, INSY 4305 (or concurrent enrollment)	<b>INSY 4315</b>	Advanced Web Development INSY 3300	
<b>INSY 3330</b>	Introduction to E-Commerce	INSY 2303	<b>INSY 4324</b>	Enterprise Business Process Design 60 hours	
<b>INSY 4305</b>	Advanced Application Development	INSY 3300	<b>INSY 4325</b>	Enterprise Systems Management INSY 3305 or BANA 4308 (or concurrent enrollment)	
<b>INSY 4306</b>	Advanced Systems Development	INSY 4305, INSY 3305 (or concurrent enrollment)			
<b>MANAGEMENT (MANA), HR MANAGEMENT (HRMN), ENTREPRENEURSHIP (ENTR)</b>		<b>MANA majors must earn a C or better in all MANA courses and HRMN 3320. HRMN majors must earn a C or better in all HRMN courses and MANA 4326. ENTR majors must earn a C or better in all ENTR courses, MARK 3322, and all chosen Adv. Major Electives.</b>			
<b>MANA 3318</b>	Managing Organizational Behavior	30 hours	<b>HRMN 3320</b>	Human Resource Management 60 hours	
<b>MANA 3319</b>	Contemporary Managerial Challenges	60 hours	<b>HRMN 4320</b>	Employment Law 60 hours	
<b>MANA 3321</b>	Nonprofit & Volunteer Management	30 hours	<b>HRMN 4328</b>	HR Staffing & Performance Management MANA 3318 and HRMN 3320	
<b>MANA 4321</b>	International Management	60 hours	<b>HRMN 4342</b>	Compensation & Benefits Management MANA 3318 and HRMN 3320	
<b>MANA 4325</b>	Leadership in Organizations	MANA 3318	<b>HRMN 4343</b>	Training & Development MANA 3318 or MANA 3319	
<b>MANA 4326</b>	Diversity in Organizations	60 hours	<b>ENTR 3325</b>	Entrepreneurship: New Venture Creation 60 hours	
<b>MANA 4329</b>	Disability & Work	60 hrs or MANA 4326 or Disability Stud. approval	<b>ENTR 4333</b>	Creativity, Technology, & Innovation 60 hours	
<b>MANA 4330</b>	Team Management	MANA 3318	<b>ENTR 4334</b>	Digital Entrepreneurship 60 hours	
<b>MANA 4340</b>	Business & Society	60 hours	<b>ENTR 4338</b>	Entrepreneurial Finance ACCT 3309, ENTR 3325 or instructor consent	
<b>MANA 4341</b>	Negotiations & Conflict Resolution	MANA 3318	<b>ENTR 4339</b>	Pitching the Entrepreneurial Idea ENTR 3325 or instructor consent	
<b>MANA 4322</b>	Strategic Management	ACCT 2301, ACCT 2302, ECON 2305, ECON 2306, BSTAT 3321, FINA 3313, MANA 3318, MARK 3321 (or concurrent enrollment in ONE of the following: BSTAT 3321, FINA 3313, MANA 3318, MARK 3321)	<b>ENTR 4345</b>	Social Entrepreneurship 60 hours	
<b>MARKETING (MARK)</b>		<b>MARK courses require a C or better in all prerequisite courses in order to enroll. MARK majors must earn a C or better in all MARK courses.</b>			
<b>MARK 3321</b>	Principles of Marketing	30 hours	<b>MARK 4308</b>	Management & Leadership of the Sales Force MARK 3322	
<b>MARK 3322</b>	Professional Selling	60 hours or MARK 3321	<b>MARK 4310</b>	Digital Marketing MARK 3321	
<b>MARK 3323</b>	Integrated Mark. Communication/Advertising	MARK 3321	<b>MARK 4311</b>	Marketing Research MARK 3321, BSTAT 3321	
<b>MARK 3324</b>	Consumer Behavior	MARK 3321	<b>MARK 4320</b>	Product & Brand Strategy MARK 3321	
<b>MARK 3332</b>	Philanthropy, Fundraising & Professional Selling	60 hours, MARK 3321	<b>MARK 4322</b>	Advanced Marketing Management & Strategy 90 hrs, MARK 3321, MARK 3324, MARK 4311	
<b>MARK 3342</b>	Marketing & Philanthropic Strategy	60 hours, MARK 3321	<b>MARK 4325</b>	International Marketing MARK 3321	
<b>MARK 3370</b>	Social Media Marketing	MARK 3321	<b>MARK 4335</b>	Multicultural Marketing MARK 3321	
<b>MARK 4303</b>	Retail Marketing	MARK 3321			
<b>OPERATIONS &amp; SUPPLY CHAIN MANAGEMENT (OPMA)</b>		<b>OPMA majors must earn a C or better in all OPMA courses.</b>			
<b>OPMA 3306</b>	Operations Management	BSTAT 3321 or 3322 (or concurrent enrollment)	<b>OPMA 4307</b>	Quality Planning & Analysis OPMA 3306 & BSTAT 3321	
<b>OPMA 3308</b>	Operations Planning & Control	OPMA 3306	<b>OPMA 4309</b>	Global Supply Chain Management OPMA 3306 & OPMA 4302	
<b>OPMA 3310</b>	Project Management	OPMA 3306 (or concurrent enrollment)	<b>OPMA 4310</b>	Supply Chain Analytics - Theory & Practice OPMA 3306	
<b>OPMA 4302</b>	Supply Chain Logistics	OPMA 3306	<b>OPMA 4312</b>	Purchasing Management OPMA 3306 & OPMA 4302	
<b>OPMA 4303</b>	Introduction to Management Sciences	OPMA 3306 (or concurrent enrollment)	<b>OPMA 4314</b>	Service Operations OPMA 3306	
<b>REAL ESTATE (REAE)</b>		<b>REAE majors must earn a C or better in all REAE courses.</b>			
<b>REAE 3325</b>	Real Estate Fundamentals	60 hours, MATH 1315 or MATH 1316	<b>REAE 4321</b>	Real Estate Investment REAE 3325 (or FINA 3313 for non-REAE majors)	
<b>REAE 4314</b>	Real Estate Development	60 hours	<b>REAE 4334</b>	Real Estate Appraisal REAE 3325 (or FINA 3313 for non-REAE majors)	
<b>REAE 4319</b>	Real Estate Finance	REAE 3325 (or FINA 3313 for non-REAE majors)			