

Capability Statement

The owner and staff at AES has an excellent track record of delivering sustainable solutions within the lighting industry. Every customer receives the attention to detail that is required by AES as we design and implement a At AES we adhere to DLC brighter situation. specifications when choosing a lighting manufacturer. Providing quality lighting with LED chips from the world's number one developer is key to our confidence and your comfort. Most of our lights and controls come with a 5year warranty with some products extending the warranty to 10 years is commonplace today.

Core Competencies

- Professional/Commercial Lighting
- **Lighting Fixtures**
- **Quality and Reliability**
- Innovation of Cutting-Edge **Products**
- **Creative Thinking**
- **Evaluation**
- **Teamwork**
- Strategic Alliances



Differentiators

- AES is driven for success and we believe that the key to success is you the customer.
- We strive to go above and beyond the call to ensure that all of your lighting needs are lit!
- We provide energy audits to calculate potential lighting energy savings.
- Our engineers can not only design the lighting solution but upon installations we also provide control solutions as well.

www.americanenergysales.com



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Company Snapshot

Gov. Business POC: Joel Hughes

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- Address: 202 W McCart St. Ste 200

Krum, TX, 76249

Work Area: Nationwide

Socio-Economic:

✓ Minority Owned Business

Past Performance

Norman USA Shades, Blinds & Shutters

Location: Lewisville, TX | Dates: 6/1/16

Job Detail: Warehouse lighting w/ Linear Bay lights

Value: \$229,000

Half of Half Name Brand Clothing

Location: N. Richland Hills, TX | Dates: 5/8/19

Job Detail: Installation of LED Wall Pack

Value: \$6,100

Primary NAICS & PSC Codes

238210 - Electrical Contractors & Other Wiring Installation Contractors

334413 - Semiconductor & Related Device Mfg.

H962 - Other Quality Control, Testing & Inspection-Lighting Fixtures & Lamps

K062 - Mod. of Equip.-Lighting Fixtures & Lamps

J062 - Maint., Repair, & Rebuilding of Equip.-Lighting Fixtures & Lamps