



# Certified MBE Company ExcelsiorStaffing.com

# **CAPABILITIES STATEMENT**

Excelsior Staffing, LLC is a privately-owned, full-service staffing firm headquartered in Atlanta, Georgia. Our executive team has over 50 YEARS of combined experience in the staffing industry, providing employment services to hundreds of companies throughout the United States.

DUNS: 961952806 CAGE: 67PH3 NAICS: 561320

SET-ASIDE: Small Business (SB), Minority Owned (MBE) GSA: Currently Applying

# **CORE COMPETENCIES**

## INFORMATION TECHNOLOGY

## Support

- · Field Dispatchers
- Desktop and Field Supporters
- Application Supporters

#### Telecom

- VoIP, Data and Voice
- Cat5, Cat6 and Fiber
- RF, VSAT and Microwave

## **Infrastructure Engineering and Operations**

- Wired and Wireless Cable Managers
- Database Administrators
- Network, Storage and Systems Engineers
- VoIP, Data Center and Collaboration Engineers

# **Software Architecture & Development**

- Application Architects and Developers
- Platform, DevOps and Automation Engineers and Architects
- Cloud Engineers
- Integration Engineers

## **Technical & Project Management Executive Leadership**

- Operations and Support Managers
- Technical Managers and Leads
- PMO Leader, Program and Project Managers
- Business Analysts
- Executive Leaders

#### LIGHT INDUSTRIAL

- Loaders
- Order Pickers
- Product Scanners
- Swing Lift Operators
- Turret Truck Operators
- Stand Up Forklift Operators

Cherry Picker Operations

- Production Workers
- Assembly Workers
- Janitors
- Housekeepers
- Lumpers
- Unloaders

# **ACCOUNTING & FINANCING**

- Accounting Clerks
- Accounting Managers
- Accounts Payable Clerks
- Auditors
- Billing Clerks and Managers
- Bookkeepers
- Cost Accountants
- Credit and Collection
- Data Entry Clerks
- Financial AnalystsPayroll Clerks, Administrators
- and Managers
- Senior Accountants
- Tax Accountants

## **OFFICE & ADMINISTRATIVE**

- Administrative Assistants
- Customer Service
- Representatives
- Data Entry Specialists
- Executive Assistants
- File Clerks
- Human Resource Assistants
- Marketing Assistants
- Medical Receptionists
- Office Clerks
- Patient Registration Clerks
- Project Coordinators
  - Purchasing Assistants

# **DIFFERENTIATORS**

- Excelsior Staffing, LLC has the capability to staff nationally.
- We work side-by side with you to develop a customized package that aligns to your overall needs with experienced, vendor certified consultants with functional and technical expertise.
- Our staff is PMP, CSM & MCSA Certified.
- We have great financial liquidity with no corporate debt and a very strong cash position. In addition to covering obligatory needs like payroll, workers compensation and liability insurance, this liquidity means that we can quickly launch expansion branches, take advantage of new technologies and can invest in the recruitment and development of our staff that supports the client.

**CONTACT US: Norris Blount, Owner** 

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