

# Capabilities Statement



Numbers Only Inc. is a technology driven IT Services Company providing innovative services, products, and resources.



**Incorporation Date:** 08/27/1997

HQ: 1848 Norwood Plaza, Suite 112, Hurst, TX 76054, USA

**DUNS:** 017020863 **CAGE:** 1U1L1

Employees: 250+

MWDBE: Women owned enterprise. Asian-Indian Owned

Locations: Hurst (TX), San Jose (CA), North Brunswick (NJ), Lanham (MD)

#### **NAICS CODES:**

### <u>Primary</u>

541511: Custom Computer Programming Services

541512: Computer Systems Design Services

541513: Computer Facilities Management Services

541519: Other Computer Related Services

#### Secondary

541430: Graphic Design Services

541611: Administrative Management & General Management Consulting Services

# **& LEADERSHIP**

#### Hari Polavarapu

Chairman & CEO, Co-founder

Hari is the CEO of the company and drives the company's strategy and execution. He has over two decades experience in the IT services industry.



#### Sharmila Polavarapu

President & COO

Sharmila serves as the President & COO of the company and drives the strategy, execution, corporate development, and operations of the company. She has over two decades of experience in the IT services.



#### Ted Fells

VP, Federal Services

Ted has extensive leadership and operational executive experience within the federal government marketplace. Ted leads the Federal Services operations.



### Rajeev Singh

VP, Service Delivery

Rajeev is a customer centric service delivery professional with 20+ years of experience in IT services industry.



VP, Transmedia Services

Seth has extensive experience mentoring large clients and startups in digital strategy. He expertise includes emerging technology, social networks, transmedia, mobility, and war games.



# **WHAT WF DO**

Guided by our vision to help our customers navigate digital transformation, we provide comprehensive services in Enterprise Business Applications and IT Infrastructure Management; but are also the leaders in Big Data, Cyber security, Digital Workplace, Mobility and Cloud Computing.



### Applications

Agile Software Development ERP: SAP, Oracle, PeopleSoft Managed Service Delivery Business Assurance & Testing



### Digital

Branding & Marketing
Design
Digital Transformation
IoT & Machine Learning



### Analytics

Business Intelligence Big Data Predictive Analytics Master Data Management



### Infrastructure

Network Engineering Data & Contact Center Managed Services Security



#### Cloud

Cloud Strategy Transitional Services Devops



#### Cvbei

Risk Management Security Operations CISO, SAISO, ISSO IT Governance

# **© CONTRACT VEHICLES**

GSA: GSA FSS Schedule 70 (GS-35F-434DA)

**TIPS:** 190103 | 81102 | 80407 | 80503 | 80402 | 90302 **States:** MD CATS+, CA DGS MSA, MT MCIT, VT, NC DOIT

Other: MTA, NTTA, MARTA, BCPS







WBENC: WBE1801474 HUB: 122353614510 NMSDC: DL04824

# **CUSTOMER TESTIMONIAL**

"Their products have allowed us to expand services without the need to hire additional staff. We have been able to see significant labour savings due to the efficiencies realized." Bill Grimes, Manager MMIS - Dartmouth Hitchcock Medical Center

"I especially want to commend their commitment to adhering to programming targets and to ensuring that critical data flow was processed in a timely, complete, and accurate manner" Paul Horbal, AVP IS Relations - Allied Automotive Group, Inc.

Full Life Cycle	Comprehensive IT Solutions. Concept to Delivery.
Extensive Track Record	20 Years in Business and 300+ engagements across industries.
Cost Efficient	Dedicated practices with full-time employees and national delivery.
Proven Methodologies	Certified Project & Program Management Team
Comprehensive Quality	Focus on quality supported by industry leading frameworks and rigorous client feedback assessments.

## AGILE METHODOLOGY

Forget the jargon, let us simplify your process.

Our methodology is about evolving, in both development and innovation, fostering a culture that is empowering. We use agile and lean approaches to teach our next-generation developers to create and build new solutions that are amazing.



# FLEXIBLE ENGAGEMENT MODELS









# GLOBAL TECHNOLOGY PARTNERS

























# **PAST PERFORMANCE**

### Dartmouth Hitchcock Medical Center

Design, implement, and support PeopleSoft ERP applications. Implemented Mobile Solutions delivering significant workflow efficiencies and cost savings.

#### MTA New York

Successfully delivered Network Infrastructure design and implementation for the Core Backbone Communication System for East Side Access project. A team of over 12 resources worked on this implementation for a period of 24 months to deliver this project within budget.

#### MARTA

Delivered support for Data Center Management, Security, Server Management, Virtualization, and Network Security for a period of three years.

### Mobile Supply Chain Applications

Built a proprietary industry leading mobility suite that was implemented in over 200 plus healthcare organizations including Kaiser Permanante, Ascension Health, Baylor Scott & White, Partners Healthcare, and Northshore LIJ.

Media Corporate Headquarters Regional

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