



## **The Job...**

We are seeking an enthusiastic Sales Representative to add to our team of our money motivated staff!

Working in a recession proof industry allows us to continue to grow our team despite the current economic climate. We're excited to help those who may have been laid off or forced to leave their jobs to protect their safety, start a new career with us. We offer paid training, health benefits, the potential to work from home, and lucrative retirement plans.

Our Sales Representatives resolve customer questions and offer solutions that drive company revenue.

## **Responsibilities:**

- Present and sell company products and services to new and existing customers
- Prospect and contact potential customers
- Reach agreed upon sales targets by the deadline
- Resolve customer inquiries and complaints
- Set follow-up appointments to keep customers aware of latest developments
- Create sales material to present to customers

## **Qualifications:**

- Previous experience in sales, customer service, account receivable or other related fields
- Ability to build rapport with clients
- Strong negotiation skills
- Deadline and detail-oriented

Job Type: Full-time

Pay: **\$75,000.00 - \$150,000.00 per year**

COVID-19 considerations:

Daily Sanitized office, desks 6 feet apart, in a recession proof industry, continuing to grow

All inquiries please send resumes to [mhutchison@debt-rr.com](mailto:mhutchison@debt-rr.com) or give us a call at **817-514-3999**